

President/CSA Fraternal Life

This position is responsible for providing leadership, direction, guidance and control to all management and operational activity and to assure the profitability and growth of the Society. CSA Fraternal Life is a society that provides competitive insurance and retirement products to its members. With appreciation for our founding Czech and Slovak ancestors, our mission is to encourage and share a common bond through a social network that fosters community involvement promoting courtesy, compassion and professionalism. Our membership is open to all.

- Reports directly to the Board of Directors.
- Supervises all officers and home office directors.
- Indirectly, through managers and supervisors, oversees the supporting office (Home Office staff of 18) and field staff (over 100 independent agents).
- Develops the Society's strategic, financial, market and fraternal plans and directs their implementations.
- Oversees the development and coordinates the planning and direction of new product offerings as it relates to the Society's marketing and business development.
- Develops, maintains and administers a sound plan of organization. Initiates improvements and manages the organizational development of the Society.
- Monitors the Society's financial performance and takes corrective action as required.
- Recommends business ventures and administers contracts and other financial commitments with Board approval and oversees the Society's investment and asset functions.
- Develops and implements personnel policies, procedures, compensation programs and structures.
- Effectively and efficiently manages the day-to-day operations of the Society and with timely disposition of all business.

Requirements:

- Knowledge of the Fraternal Benefits Societies industry with 10 years minimum of life insurance experience.
- Bachelors degree in Business or Marketing.
- Completion of LOMA courses and participation in various seminars, conferences, conventions and workshops related to fraternal insurance organizations.
- Ability to analyze and interpret numerical data and perform financial analysis.
- Ability to solve complex fraternal related problems and deal with a variety of variables in situations where minimal standardization exists.
- Ability to analyze work-related situations and resolve problems in a constructive and effective manner.
- Ability to establish sound long-range strategic plan for the Society; implementation of strategies and processes to achieve Society goals.
- High level of leadership proficiency in effectively managing others for high performance.

Our compensation and benefit package is competitive. If you meet the qualifications, please respond by May 28th 2012 by E-mailing your resume to: hr@csalife.com.